

HOWARD BERNSTEIN BUSINESS LAW / ACCOUNTING / TAX



- Over 30 years' professional experience in business law, tax, accounting, finance and business.
- Specialist expertise in business law, taxation, employment and international business issues.
- Howard Bernstein holds professional qualifications as a lawyer admitted to the courts of Colorado and the US Tax Court. He is also qualified as a Certified Public Accountant.
- MBA (accounting major) and post-MBA Advanced Professional Certificate in corporate financial management.
- Financial analysis experience for major international commodity trading and pharmaceutical corporations.

2012 - AEA Advisors Ltd. Founder/CFO Boulder, CO

Founded AEA to provide international investment, consulting and business support services to businesses in the US, Asia and Europe which are seeking to expand or break into markets in any of those regions. The focus is in promoting inward investment flows from Asia (particularly Hong Kong, the PRC or Singapore) into the US or the UK/EU, and from the US and UK/EU into Asia.

AEA's current activities include:

- High level international guidance and support to clients with particular focus in technology (Green & Clean technology; Life Sciences/medical technology and products; IT and high tech) and finance (banking, trade finance, investment and private equity)
- Focus on the intersection of Green & Clean and Life Sciences/medical technologies and Chinese economic planning
- Boutique investment deal creation/origination with particular focus on Green & Clean technologies
- Equity stakes and joint venture/partnership projects with clients
- Promotion of inward foreign direct investment in Colorado tech businesses
- Offices in Colorado, Hong Kong, Chongqing, London; additional representatives in Vancouver, Geneva and Rotterdam

1994 - 2014 BUSINESS LAW

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| 1999-Present | Howard O. Bernstein, P.C. | Boulder, CO |
| | Law practice concentrating in business, taxation, employment and international law. Primary focus on small and emerging business, business acquisitions, IRS representation, employment contracts and controversies, and international trade. | |
| 1998-1999 | Cooper, Tanis & Bernstein, P.C. | Broomfield, CO |
| | Transaction and litigation practice concentrating in business, taxation, employment and international law. Primary focus on small and emerging businesses, tax planning and controversies, employment agreements and discrimination, and international trade. | |
| 1997-1998 | Brenman Bromberg & Tenenbaum, P.C. | Denver, CO |
| | 12-month of counsel relationship with leading securities and commercial litigation firm. Practice concentrated in IRS representation and other tax issues, commercial litigation, choice of entity, and wrongful discharge and other employment matters. Handled all international matters for the firm. | |
| 1994-1997 | Howard O. Bernstein, P.C. | Boulder, CO |
| | Law practice concentrating in small business, international transactions, taxation and employment law. | |

1979 - 2014	BUSINESS & ACCOUNTING
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- 1999-Present** **Howard O. Bernstein, P.C.** **Boulder, CO**
Tax practice working with small businesses and individuals: representation and advice on planning, research, structuring for US domestic and international matters.
- 1992-1994 **U.S. Small Business Administration** Denver, CO
As Associate Regional Advocate, represented the interests of small business before Federal agencies. Assisted Regional Advocate and Chief Counsel in evaluating legal and regulatory issues in claims against agencies.
- 1984-1991 **Robert Half International, Inc.** Atlanta, GA
Reported directly to President in my capacity as Manager of the Atlanta office of the world's largest recruiter of accounting and finance professionals. Hired and trained personnel. Developed budget. Counseled clients regarding employee hiring and retention. Negotiated fee agreements. Staff position in Los Angeles and New York prior to promotion.
- 1983-1984 **Bristol-Myers Squibb Company** New York, NY
International Financial Analyst. Compiled, monitored, and analyzed \$250 million operating and \$30 million capital budgets for international markets. Utilized international experience to research overseas joint venture proposals and to present recommendations to the International Group Controller.
- 1981-1983 **Continental Grain Company** New York, NY
Budget/Financial Analyst. Coordinated preparation of \$10 million headquarters budget. Analyzed budget variances monthly for Office of the Chief Executive. Joined the firm as Senior Internal Auditor responsible for worldwide operational and financial audits.
- 1979-1981 **Laventhol & Horwath, C.P.A.s** New York, NY
Staff Accountant. Performed accounting, audit, and tax services for diverse domestic and international clientele for the tenth largest public accounting firm in the U.S.

EDUCATION

- 1991 - 1994** **University of Colorado, Boulder**
J.D. (Juris Doctor)
 - Executive Committee, Business Law Association
 - Managing Editor, Colorado Journal of International Environmental Law and Policy
 - Vice Chair, Honor Code Council
- 1983 - 1984** **New York University, Stern School of Business**
A.P.C. (Advanced Professional Certificate, post-MBA), Major in Corporate Financial Management
- 1977 - 1979** **Cornell University, Johnson School of Business**
M.B.A (Master of Business Administration), Major in Accounting
- 1973 - 1977** **Columbia University**
B.A. Psychology, with honors

Professional Licenses	1997	Attorney	US Tax Court
	1996	Attorney	US District Court of Colorado
	1994	Attorney	Colorado
	1981	CPA	Certified Public Accountant, California

MEMBERSHIPS

- American Institute of Certified Public Accountants
- American Association of Attorney-CPAs
- American, Colorado and Boulder County Bar Associations
- Past Co-Chair, Bench/Bar Committee, Boulder County Bar
- Past Co-Chair, Business Law Section, Boulder County Bar

PUBLICATIONS

"International Business Transactions" chapter in *The Practitioner's Guide to Colorado Business Organizations*, Colorado Legal Education in Colorado, Inc., 2006, updated bi-annually